

Memory Jogger

Family Members... (Write down their names on this sheet & start your list!)
Parents
Grandparents
Brothers
Sisters
Aunts
Uncles
Cousins
Brother-in-Laws
Sister-in-Laws
Who do you know...
Accountant
Aerobics Instructor
Alterations –Clothing
Ambulance Driver
Answering Service
Antique Dealer
Appraiser
Architect
Attorney
Auctioneer
Auditor
Baby Sitter
Baker
Banker
Barber
Bartender
Beautician
Blue printer
Bookkeeper
Bus Driver
Business Owner
Butcher
Carpenter
Carpet Cleaner
Caterer
Chiropractor
Consultant
Dentist
Dietician
Electrician
Electrolysis
Engineer

Who do you know ...
Engraver
Exterminator
Financial Planner
Funeral Director
Interior Decorator
Lawyer
Mover
Notary Public
Nurse
Nutritionist
Office Cleaner
Ophthalmologist
Optometrist
Orthodontist
Painter
Pharmacist
Pharmaceutical-Rep
Photographer
Physical Therapist
Physician (Family)(Dermatologist)(OB-GYN)
Piano Instructor
Plumber
Police Officer
Psychologist
Psychotherapist
Publisher
Real Estate Agent
Recruiter Reporter
Retired Executive
Representative
Sales Person
Security guard
Telemarketer
Veterinarian
Who sold you your ...
Advertising
Alarm System
Auto
Antiques
Audio-Visual Equipment
Auto Repairs
Auto
Lessons

Who sold you your...
Awnings
Balloons
Banquet Room
Barbecue Battery
Beer Bicycle
Bed
Bird Food
Blinds
Boat
Boat Supplies
Boat Repairs
Boat Storage Boiler
Books
Boots
Bricks
Brochure
Bridal Gown
Burglar Alarm
Business Machines
Cabinets
Cable TV
Camera
Camper
Candy
Car Wash Carpeting
Carpet Cleaning
Cash Register
Cat
Cement
Chimney Cleaning
Christmas Tree
Clothing
Computer
Computer Supplies
Computer Software
Condominium
Contact Lenses
Construction
Copier
Cosmetics
Dog
Dry Cleaning
Exercise
Equipment
Eye Glasses
Fax
Fence

Who sold you your...
Firewood
Fish
Flowers
Formal Wear
Furniture
Gas
Golf Equipment
Horse
Hot Tub
House Insurance
Investments
Jewelry
Loan
Luggage
Lawn
Limousine
Manicure
Medicine
Mobile
Telephone
Mortgage
Motorcycle
Muffler
Music
Mutual Fund
Newspaper
Office Furniture
Office Supplies
Oil
Picture Framing
Pizza
Pool
Printing
Paging Service
Paint
Paper
Party Supplies
Paving
Payroll
Pet Supplies
Photography
Piano
Quilting

Who Sold you your...

Sewing Machine
Septic Tank
Sheet Metal
Shoes
Shoe Repair
Shredding Machine
Siding
Sign
Skis
Skin Care
Snow Removal
Sporting Goods
Spring Water
Sprinkler System
Stereo System
Storage
Store Fixtures
Storm Windows
Surgical Equipment
Tailoring
Tax Return
Telephone
Telephone Equipment
Television
Tile
Tires
Title
Tools
Towing
Toys
Trailer Travel
Typesetting
Uniforms
Vacation Home
Vacuum Cleaner
Videos (VCR)
Voice Mail
Vitamins
Wallpaper
Waste Removal

Who do you know from...
Bridge players
People from past jobs
People you grew up with
High School Friends
College Friends
Play sports with
Your next-door neighbors
Health Club contacts
Mailman
UPS Driver
Federal Express Driver
Congressional representative
Children's teachers
Bridesmaids
Military Friends
Fraternity Friends
Sorority Friends
Taxi Driver
Other net workers
Parents of children's Friends
Vacation friends
Model
Fire Chief
Flight Attendant
Bank Teller
Editor
Lifeguard
Fisherman
Farmer
Federal Government
Garden Center
Golf Course
Hardware Store
Health Club
Hospital
Hotel
Kennel
Library
Museum
Night Club
Nursing Home
Pharmacy
Post Office

Who do you know from ...
Recycling Center
Restaurant
Redemption Center
Resort
School (High) (College) (Night)
Sightseeing Tours
State Government
Super Market
Tanning Salon
Tennis Court
Theater
Thrift Shop
Volunteer Group
Warehouse
Work
Yacht Club

OK, now that you've made your Warm Market Contact List, it is time to share it with your Sponsor and/or Upline Leaders.

Your Upline Leaders and/or Sponsor will go over with you exactly how you will want to approach each of these people. Remember, some of them are going to be potential Customers and some are going to be potential Customers as well as Business Builders.

Many people you approach about the Business will want to try the product after learning how it works. Most of them will sign up as a Distributor to have access to the wholesale price even if they don't want to build a downline .

These people will make up a large part of your Long Term Passive Residual Income, so it is important that you keep in touch with these people from time to time to find out how they like their Product and see if they have any questions.

Just keep in mind that your relationship with each of these people is different and each of them has a different Personality Temperament, so it is critical that you have a strategy before you speak with them.

The objective, however, is to expose those who are open to listening to information about Yoli™, our Products, Business Opportunity or both.

Let's all work together & Live Life in Abundance!

